

8. FMS - Contracts.

Fashion Contracts: For an early planning between the fashion company and the customer we can have arranged for a first level agreement to order a large quantity of articles that will be called off during the season.

The Customer may ask for a special price condition because of the high quantity ordered. The same conditions can be copied to the call-off orders.

Fashion contract handling



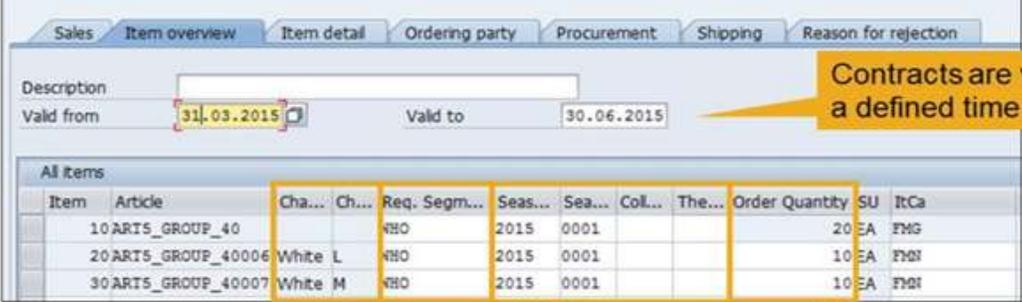
Standard contracts do not create requirements. However, for FMS contracts have to create requirements & relevant for Allocation Run.

This is achieved by enabling the “order quantity” (which is disabled in standard contracts). As a consequence Fashion contracts do not make use of the “target quantity”. This enables MRP to plan for fashion contracts.

The setting for this feature is in maintained in customizing. With this feature sales contracts can be used to build up the overall demand of a fashion company.

Fashion contracts are not delivered directly they are referenced by sales orders which reduce the demand of the contract. The call offs are delivered to the customer.

Fashion contracts are created with standard transaction VA41.



Contracts are valid for a defined time period.

Item	Article	Cha...	Ch...	Req. Segm...	Seas...	Sea...	Col...	The...	Order Quantity	SU	ItCa
10	ARTS_GROUP_40			WBO	2015	0001			20	EA	FMG
20	ARTS_GROUP_40006	White	L	WBO	2015	0001			10	EA	FMG
30	ARTS_GROUP_40007	White	M	WBO	2015	0001			10	EA	FMG

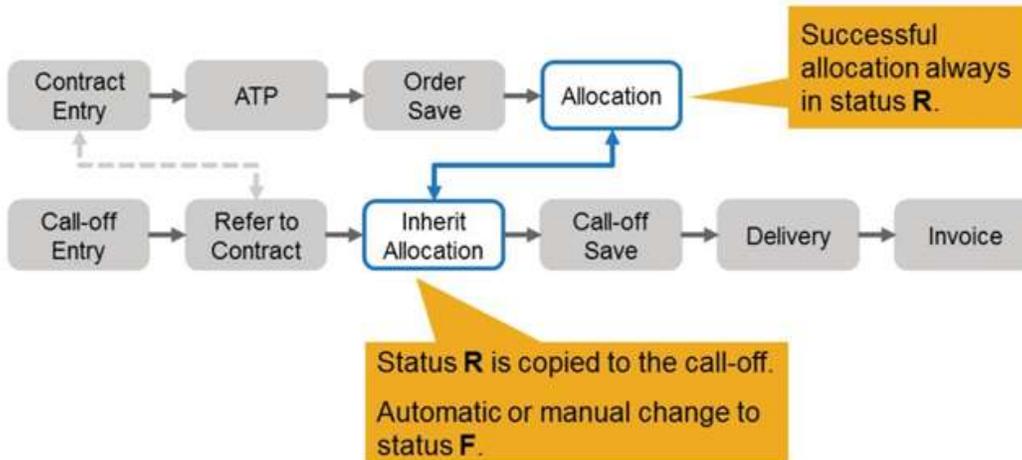
Fashion contracts use characteristics and requirement segmentation

Fashion contracts use seasonality

Fashion contracts use the order quantity

Fashion contract with ARun

- Fashion contracts can be allocated
- Allocated quantities are copied to the call off sales orders



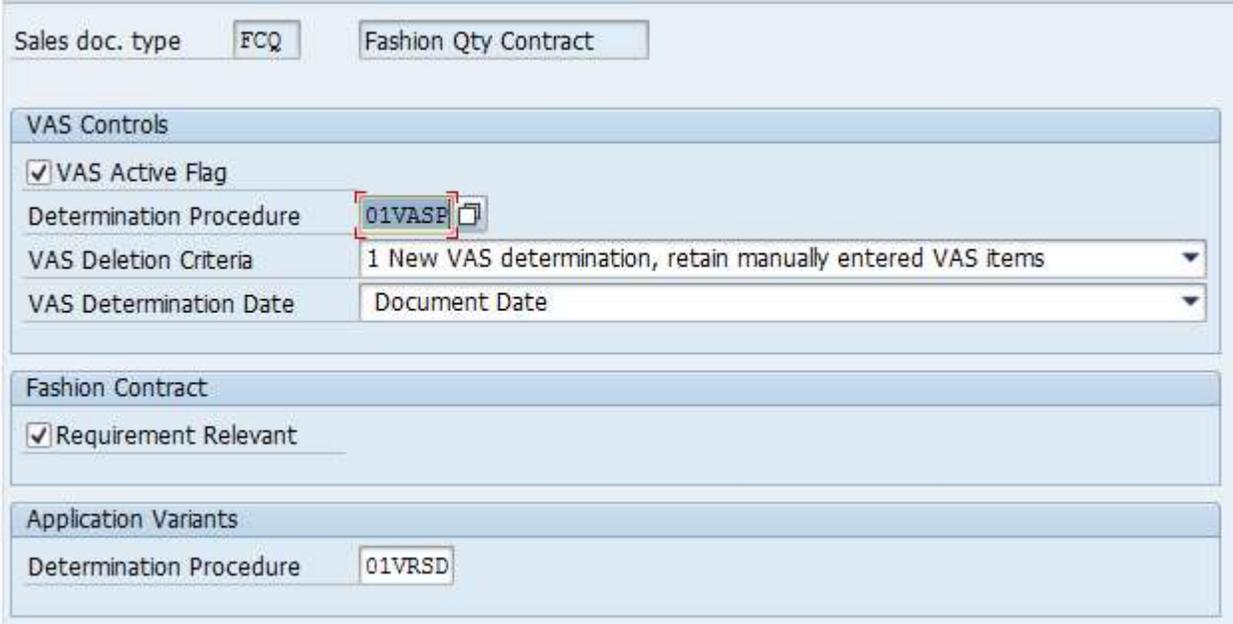
Fashion contracts can be allocated to reserve stock to minimize the risk of not being able to deliver. Contracts can only be allocated in status R because they cannot be delivered directly. Call offs first of all inherit the R status but if a

release rule is maintained against the order type status F can be obtained automatically during saving of the call off order.

Note: For articles which are not ARun-relevant the delivery process works without Allocation Run.

FMS-Specific Controls in Contract Type (FCQ): For each sales document type, we can make FMS-specific settings as follows:

SPRO → Sales and Distribution → Sales → Sales Documents → Sales Document Header → Maintain Sales Document Types for Fashion Management



Sales doc. type	FCQ	Fashion Qty Contract
VAS Controls		
<input checked="" type="checkbox"/> VAS Active Flag		
Determination Procedure	01VASE	<input type="checkbox"/>
VAS Deletion Criteria	1 New VAS determination, retain manually entered VAS items	
VAS Determination Date	Document Date	
Fashion Contract		
<input checked="" type="checkbox"/> Requirement Relevant		
Application Variants		
Determination Procedure	01VRSD	

Requirement Relevance: Indicates the creation of requirements by contracts. Standard contracts do not create the requirements. **However, for SAP Fashion Management, contracts have to create the requirements.**

Release Orders: In SAP FMS call-off orders are created with reference to a fashion contract. Customers can have more fashion contracts for example for each month they can have a fashion contract. In case the fashion contract is fully referenced when creating a call-off order the SAP user should search manually for the next available fashion contract which can be referenced.

Below are the standard SAP items that will flow from a contract to an order:

Copy Control Items:

Header

- Order Reason
- Customer Group
- Delivery Block

Item

- Delivery Priority
- Site
- Requirements Category
- VAS

Dialog Structure		Target	Source
▼ Header		Target SalesDocTyp OR	Ref. SalesDoc Type FCQ
• Item		Standard Order	Fashion Qty Contract
• Schedule line		ItemCat Proposal	Item Category FMN
			FMS Contract Item
		Copy	
DataT 51	General item data	Copying requirements 301	Pos./neg. quantity +
DataT 102	Bus.data/item compl.	<input checked="" type="checkbox"/> Copy schedule lines	Copy quantity
DataT 002	Partner item	<input checked="" type="checkbox"/> Update document flow	Pricing type G
FPLA 251	Conditions	<input type="checkbox"/> Do not copy batch	Cont. item copy mode
		<input type="checkbox"/> Configuration	Copy product select.
		<input type="checkbox"/> Reexplode structure/free goods	Campaign Deter.
		<input checked="" type="checkbox"/> Copy Season Data	
		<input checked="" type="checkbox"/> Copy VAS Data	