

1. Introduction to FMS-SD

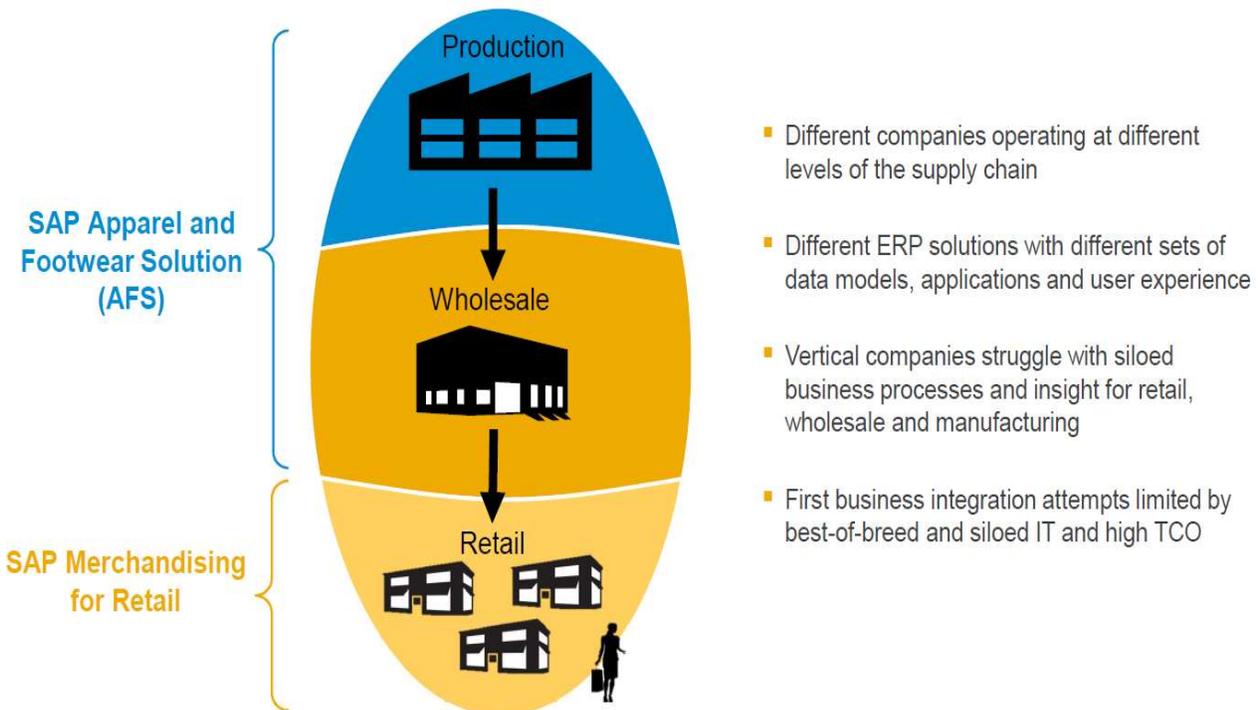
FMS: Fashion Management Solution.

SAP Fashion Management is a multichannel, vertically integrated fashion solution covering and harmonizing specific Wholesale, Retail and Manufacturing processes in one backend system based on the SAP IS-Retail.

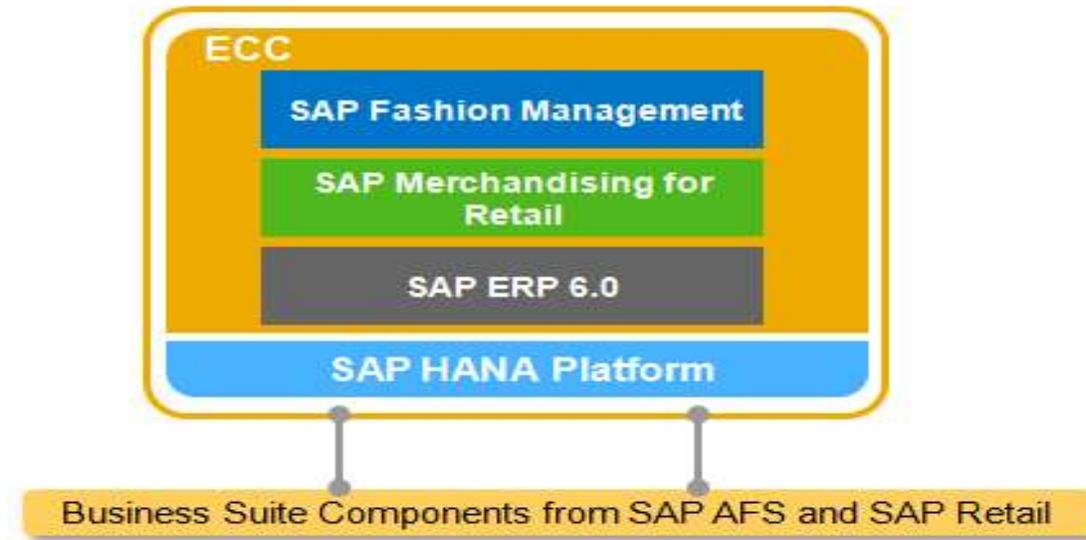
SAP Fashion Management is an integrated solution which brings in capabilities of SAP FMS and SAP Retail. It brings the business process of manufacturing and retailing in to a single vertical solution. This allows the companies to manage their business process across a single system landscape.

SAP FMS is definite to help the fashion customers support global multi-channel business. The key benefits for customers are lower inventory, high customer satisfaction, less charge backs. This all comes from this solution sharing key processes over a global inventory.

Traditional business and IT models in fashion



The solution comes as an add-on to SAP ERP for SAP Retail, and it's based on the SAP Components – Material Management, Sales and Distribution and Logistics General.



1.2 Features of FMS SD:

Flexible Data Processing:

The solution supports companies to handle an accurate end-to-end flow of material across all relevant procurement applications. FMS enables data processing based on the characteristic values such as Style, Colour, Size, and other flexible segmentation characteristics such as seasons and sales channels.

Segmentation:

The solution allows you to categorize the Articles based on their physical and logical characteristics. For example, Colour & Size are physical characteristics and Quality & Country of origin are logical characteristics of a fashion article.

The requirement segment is important in Sales, for example, in sales orders and planned independent requirements. Stock segments are used for the logical distribution of the existing physical stock and the future receipts.

Multichannel Planning:

We can forecast future demand and procure supplies for multiple sales channels. We can also manage the demand of different channels separately, for example, Retail, Wholesale, e-commerce, or Franchise according to the channel-specific processes. MRP on HANA supports Articles with segmentation.

Order Allocation Run:

The unique situation in the fashion industry necessitates an optimized assignment of existing stock to open requirements. The allocation run ensures an assignment of the available stock to the open requirements according to your business requirements when there is a shortage of stock.

The allocation run creates a fixed assignment between the requirement records, physical stock and future receipts. The allocation run is a process based on rules. We can use the settings to sort the stock or requirements, release the allocation to decide when each individual requirement should be processed and the priority.

Seasons Management:

We can define the production of fashion wear according to the season for which it is manufactured such as Summer or Winter or Fall Season. In FMS a season belongs to a season year and has collections associated with it. The collections in turn have themes associated with them.

We can define a validity period for every season. The seasons assigned to the articles are used or determined in both the sales and the purchasing documents. These seasons can then be transferred to the follow-on documents such as the outbound delivery and billing documents.

Characteristic Value Conversion:

We can represent the value of a few characteristics of a fashion article on different scales for different countries / regions. Apart from defining base characteristic values, this feature allows you to define characteristic values in different country scales. We can define the characteristic conversion IDs for an article, customer or vendor, and a user parameter.

Value-added Services (VAS):

Customers can request for special Labels, Packing according to certain criteria, or other Special Services for their goods. Depending on the service requested additional articles may be required. These services increase the value of the finished goods to be delivered.

The VAS services are determined in the application documents like sales order, stock transport order, purchase order. During special business processes in sales, such as Third Party Order (TPO) & Purchase-to-Order (PTO), the VAS information is copied to the purchasing documents from the sales documents and you cannot change the values in the purchasing documents.

